January Camping Grows Significantly, Most Campers Solidifying Plans for 2023 Press Release Date: February 20, 2023

Kampgrounds of America Inc.'s February Research Report shares that January camping households jumped 43% year over year, 86% of campers are deliberating or have chosen 2023 camping destinations

BILLINGS, Mont. (Feb. 20, 2023) –The Kampgrounds of America, Inc. (KOA) Monthly Research Report – February 2023 Edition continues to predict a strong camping season. In January alone, active camping households increased by more than 2 million year over year – an increase of 43%. Combined with 26% of campers having booked some or all of their camping trips and 86% who are deliberating or have chosen their 2023 destinations, the latest edition of the monthly report points to most campers eagerly anticipating new adventures this year.

According to the report, most campers are well into the planning or booking phases, with only 16% having yet to plan any camping trips. As campers plan, new experiences are fueling their upcoming travels. Nearly 4-in-10 campers want to try something truly unique that they have never done before.

Campers are also interested in increasing their travel. In the February survey, 36% indicate they want to venture farther from home and explore new areas on camping trips this year. Looking to spring, 15 million households plan to camp during the season. Spring camping plans for U.S. camping households include 31% who intend to camp for spring break and 19% who would like to spend the Easter holiday camping.

"It can be easy to think of camping as a summer activity, but, in reality, more and more campers are eager to explore no matter the time of year," said Whitney Scott, senior vice president of strategy at Kampgrounds of America, Inc. "We're seeing this increased desire for new adventures bringing campers out year-round."

Also examined in the report was how external impacts, including paid time off (PTO), affect camping. Overall, 7-in-10 U.S.-based employed campers say that issues with PTO are impacting their travel planning. Half (51%) say they are saving PTO in case of an emergency, potential layoffs, COVID use, or to remain in good standing at their jobs. One-third of campers shared that they plan to use all or a portion of their tax refund for camping, showing the strength of camping intent.

"We need to understand and acknowledge that external factors are having psychological impacts on consumers, which, in turn, affects leisure travel," Scott said. "The good news is that camping is an easy way to get away without a large commitment and our data points to its resiliency during downturns."

Additional findings in the February report examine camping travel trends, including U.S. and Canadian border travel. While some Americans need more information before finalizing their plans, 54% indicate they may cross the border for travel this year. Canadians are more enthusiastic, with 77% saying the same. It is also notable that popular TV appears to affect travel decisions. As many as 4-in-10 campers admit that shows like "Yellowstone" and "White Lotus" impact their travel behavior.

To view the full findings of the KOA Monthly Research Report – February 2023 Edition, past and future editions, and review the research methodology, visit the <u>KOA Press Room</u>.

ABOUT KAMPGROUNDS OF AMERICA

<u>Kampgrounds of America. Inc.</u> has been the definitive leader in outdoor hospitality for more than 60 years. United under the mission of "connecting people to the outdoors and each other," the company consists of two unique brands: KOA and Terramor Outdoor Resorts. KOA, the world's largest system of privately-owned, open to the public campgrounds, consists of more than 500 franchised and owned campgrounds. With unrivaled brand visibility, KOA also offers campground owners and operators unparalleled support in campground education, design, recruitment, marketing and technology. Terramor Outdoor Resorts, a glamping venture, opened its first flagship property in Bar Harbor, Maine in 2020. Literally meaning 'Love of Land," the brand focuses on delivering a refined and upscale outdoor experience. For more information, visit <u>KOA.com</u> and <u>TerramorOutdoorResort.com</u>.

ABOUT CAIRN CONSULTING GROUP

Cairn Consulting Group is a market research firm with extensive experience in the hospitality and services industries. For the past several years, Cairn Consulting Group has worked with organizations in both indoor and outdoor hospitality, including the gaming/casino areas, food services/restaurant space, accommodations, travel/tourism and the products and services that are a part of the hospitality industry. The organization also serves clients in branding/brand positioning efforts, evaluating consumer behavior, public opinion & policy and product development.